



# THE PERSONALITY PITCH

WORKSHOPS | TRAINING SESSIONS | SEMINARS



## WHY THE PERSONALITY PITCH?

We have proven impact across classrooms and boardrooms with our tangible outcomes. Our training experience includes collaborations with organizations such as Microsoft, TCS, IBM, Tech Mahindra, ServiceNow, The TS Police Academy, Centre for Good Governance as well as with educational institutions like NALSAR, IPE, UoH and NIPER, amongst many others. Our continued association with multiple institutions is a strong testament to the effectiveness of our programs and the value we deliver.



## THE PERSONALITY PITCH ADVANTAGE

We combine our expertise in Learning & Development and real-world Corporate experience to deliver Soft Skills training that is structured, practical and highly personalised. As communication specialists, we focus on building confidence, clarity and professional presence to help individuals at every stage, from students and freshers, to middle management and senior leaders. Our results are not just measurable, they are also sustainable.



## Let's Talk

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# MEET THE PERSONALITY PITCH

We are a team of seasoned professionals with extensive proficiency across L&D, Recruitment, and Mentorship programs. As communication strategists, we combine deep subject matter expertise with proven, practical training methodologies to deliver growth outcomes across the beginner, intermediate and advanced stages of every individual learning need.

The Founder of Personality Pitch is an experienced Learning & Development specialist with nearly two decades of training expertise who brings a combination of educational insight and real-world professional perspective into our programs. The aim is simple; enriching students, professionals and organizations through relevant, real-world gap analysis and skill development.



## OUR SERVICES

### • LEADERSHIP DEVELOPMENT

- Emerging Leader Programs
- Executive Coaching
- Emotional Intelligence Training
- Project and Stakeholder Management
- Strategic Leadership & Vision Alignment
- Leading Change and Organizational Transformation
- Coaching & Mentoring

### • SOFT SKILLS AND PERSONALITY DEVELOPMENT

- Team Building & Time Management
- Hybrid & Remote Working Productivity
- Stress Management & Resilience
- Adaptability & Growth Mindset
- Business Etiquette
- Confidence Building, Body Language & Professional Assertiveness
- Handling and Giving Feedback
- Complex Decision Making

### • PROFESSIONAL SKILLS

- Communication & Presentation Skills
- Time Management & Productivity
- Critical Thinking & Problem Solving
- Negotiation & Conflict Resolution
- Goal Setting & Prioritization
- Workplace Ethics, Accountability & Integrity

### • TRAIN THE TRAINER PROGRAMS

- The Evolving Role of the Educator
- High-Impact Teaching
- Student Engagement & Active Learning Strategies
- Handling Classroom Challenges

### • CAREER BUILDING AND GROWTH

- Identifying the Right Career Path
- Resume & Cover Letter Mastery
- LinkedIn Optimization
- Interview Preparation
- Personal Branding
- Professional Growth Strategies
- Leadership Presence & Promotion Readiness
- Career Development & Planning
- Career Mapping and Goal Alignment
- Campus to Corporate Training

### • SELF-IMPROVEMENT SKILLS

- Self-Worth & Inner Confidence
- From Self-Doubt to Self-Belief
- Overcoming Setbacks, Failure & Fear
- Emotional Healing, Acceptance & Growth
- Self-Care and Emotional Wellbeing
- Purpose and Direction
- Women Empowerment

### • CUSTOMIZED TRAINING SOLUTIONS

- Tailored Programs for Organizational Needs
- Workshops & Seminars
- Blended Learning (online + in-person)
- Training Needs Assessment & Consulting

